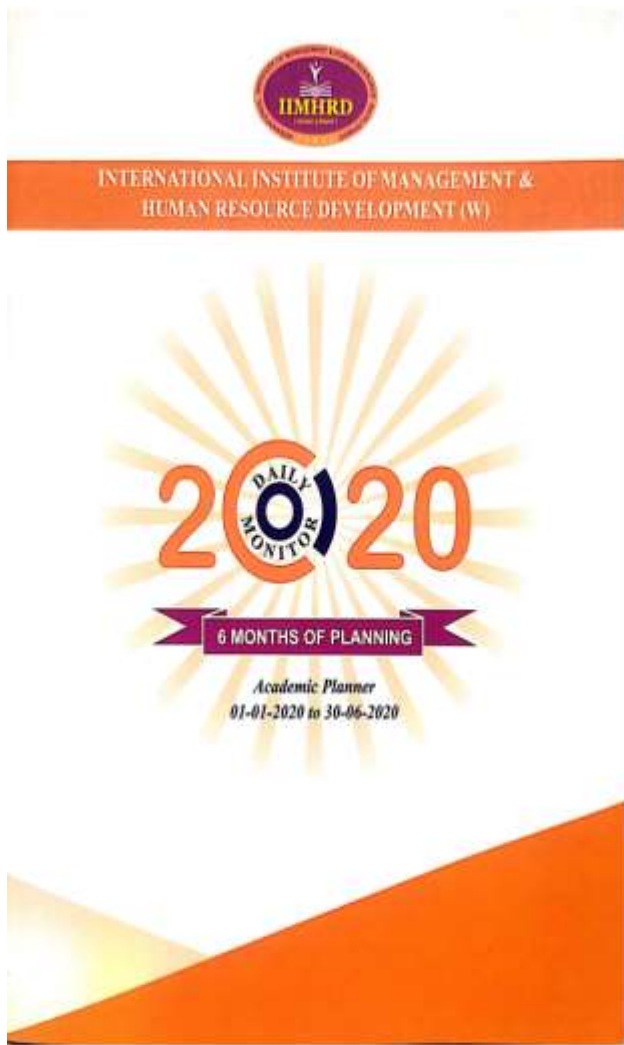




2.6.1 Programme Outcomes (POs) and Course Outcomes (COs) for all Programmes offered by the institution are stated and displayed on website

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Personal Memoranda

INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

2nd SEMESTER

PGDM

BATCH 2019-21

INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES PGDM-2nd Semester (BATCH-2019-21) Academic Calendar (01 Jan 2020 to 20 July 2020)					
S. No.	Date	Day	Occasion		
1	02nd January 2020		2nd Semester Starts		
2	16 Feb 2020		Blood Donation Camp		
3	04th April 2020		2nd Semester End		
4	06th -10th April 2020		2nd Semester Examination		
5	15th April - 15th July 2020		Summer Internship Program		
Holidays & Celebration List					
S. No.	Date	Day	Occasion	Holiday/ Celebration	No. of Days
1	01 Jan 20	Wednesday	New Year	Holiday-1	1
2	14 Jan 20	Tuesday	Kin Festival	Celebration-1	1
3	20 Jan 20	Tuesday	Republic Day	Celebration-2	1
4	07 Feb 20	Wednesday	Holiday of Pancha Puasht	Celebration-3	1
5	10 Feb 20	Friday	Mahashivrati (Shiv Day)	Holiday-1	03
6	09 Mar 20	Tuesday	Good	Holiday-1	1
7	03 Mar 20	Wednesday	Good Friday	Holiday-1	1
8	14 Apr 20	Tuesday	Good Friday	Holiday-1	1
Total					13



Published in Students Planner

SAIBALAJI EDUCATION SOCIETY'S
INTERNATIONAL INSTITUTE OF MANAGEMENT & HUMAN RESOURCE DEVELOPMENT(W)

Vision

At the International Institute of Management & Human Resource Development IIMHRD (W), our vision is to empower aspiring female Management Students to become physically fit, mentally robust and professionally competent individuals. We aim to equip them with the skills and knowledge necessary to assume leadership positions in the industry and Society of tomorrow.

Mission

Our Mission at IIMHRD (W) is to provide holistic and industry-oriented Management training to our students. We are committed to their overall development, ensuring that they evolve into highly skilled professionals by the end of their chosen Management Program. Through a Comprehensive Curriculum, practical exposure and personalized guidance, we strive to foster a transformative Educational Experience of our students.

Core Values @IIMHRD (W)

- 1) Cultivating Character
- 2) Collaboration & Success
- 3) Empowering Women
- 4) Excellence & Innovation

SAIBALAJI EDUCATION SOCIETY'S
INTERNATIONAL INSTITUTE OF MANAGEMENT & HUMAN RESOURCE DEVELOPMENT(W)

MBA Programme Educational Objectives (PEOs)

1. PEO1: Graduates of the MBA program will successfully integrate core, cross-functional and inter-disciplinary aspects of management theories, models and frameworks with the real world practices and the sector specific nuances to provide solutions to real world business, policy and social issues in a dynamic and complex world.
2. PEO2: Graduates of the MBA program will possess excellent communication skills, excel in cross-functional, multi-disciplinary, multi-cultural teams, and have an appreciation for local, domestic and global contexts so as to manage continuity, change, risk, ambiguity and complexity.
3. PEO3: Graduates of the MBA program will be appreciative of the significance of Indian ethos and values in managerial decision making and exhibit value centered leadership.
4. PEO4: Graduates of the MBA program will be ready to engage in successful career pursuits covering a broad spectrum of areas in corporate, non-profit organizations, public policy, entrepreneurial ventures and engage in life-long learning.
5. PEO5: Graduates of the MBA program will be recognized in their chosen fields for their managerial competence, creativity & innovation, integrity & sensitivity to local and global issues of social relevance and earn the trust & respect of others as inspiring, effective and ethical leaders, managers, entrepreneurs and change agents.

At the end of the MBA programme the learner will possess the

MBA Programme Outcomes (POs)

1. Generic and Domain Knowledge - Ability to articulate, illustrate, analyze, synthesize and apply the knowledge of principles and frameworks of management and allied domains to the solutions of real-world complex business issues
2. Problem Solving & Innovation - Ability to identify, formulate and provide innovative solution frameworks to real world complex business and social problems by systematically applying modern quantitative and qualitative problem solving tools and techniques.
3. Critical Thinking - Ability to conduct investigation of multidimensional business problems using research based knowledge and research methods to arrive at data driven decisions
4. Effective Communication - Ability to effectively communicate in cross-cultural settings, in technology mediated environments, especially in the business context and with society at large
5. Leadership and Team Work - Ability to collaborate in an organizational context and across organizational boundaries and lead themselves and others in the achievement of organizational goals and optimize outcomes for all stake holders.
6. Global Orientation and Cross-Cultural Appreciation: Ability to approach any relevant business issues from a global perspective and exhibit an appreciation of Cross Cultural aspects of business and management.
7. Entrepreneurship - Ability to identify entrepreneurial opportunities and leverage managerial & leadership skills for founding, leading & managing startups as well as professionalizing and growing family businesses.
8. Environment and Sustainability - Ability to demonstrate knowledge of and need for sustainable development and assess the impact of managerial decisions and business priorities on the societal, economic and environmental aspects.



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9. Social Responsiveness and Ethics - Ability to exhibit a broad appreciation of the ethical and value underpinnings of managerial choices in a political, cross-cultural, globalized, digitized, socio-economic environment and distinguish between ethical and unethical behaviors & act with integrity.
Life Long Learning – Ability to operate independently in new environment, acquire new knowledge and skills and assimilate them into the internalized knowledge and skills.

MBA Programme Specific Outcomes (PSOs)

It is expected that Institutes define the PSOs for each specialization / major-minor combination. PSOs shall also vary based upon the customized combination of Generic Core, Generic Elective, Subject Core, Subject Elective, Foundation, Enrichment & Alternative Study Credit Courses that they offer.

MBA Graduate Attributes (GAs)

At the end of the MBA programme the learner shall exhibit:

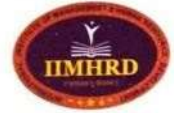
- * GA1: Managerial competence
- * GA2: Proficiency in Communication, Collaboration, Teamwork and Leadership
- * GA3: Competence in Creativity & Innovation
- * GA4: Research Aptitude, Scholarship & Enquiry
- * GA5: Global Orientation
- * GA6: Proficiency in ICT & Digital Literacy
- * GA7: Entrepreneurship & Intrapreneurship Orientation
- * GA8: Cross-functional & Inter-disciplinary Orientation
- * GA9: Results Orientation
- * GA10: Professionalism, Ethical, Values Oriented & Socially Responsible behavior
- * GA11: Life-Long Learning Orientation



Displayed on the Notice Board

MBA Programme Outcomes (POs)

1. PEO1: Graduates of the MBA program will successfully integrate core, cross-functional and inter-disciplinary aspects of management theories, models and frameworks with the real world practices and the sector specific nuances to provide solutions to real world business, policy and social issues in a dynamic and complex world.
2. PEO2: Graduates of the MBA program will possess excellent communication skills, excel in cross-functional, multi-disciplinary, multi-cultural teams, and have an appreciation for local, domestic and global contexts so as to manage continuity, change, risk, ambiguity and complexity.
3. PEO3: Graduates of the MBA program will be appreciative of the significance of Indian ethos and values in managerial decision making and exhibit value centered leadership.
4. PEO4: Graduates of the MBA program will be ready to engage in successful career pursuits covering a broad spectrum of areas in corporate, non-profit organizations, public policy, entrepreneurial ventures and engage in life-long learning.
5. PEO5: Graduates of the MBA program will be recognized in their chosen fields for their managerial competence, creativity & innovation, integrity & sensitivity to local and global issues of social relevance and earn the trust & respect of others as inspiring, effective and ethical leaders, managers, entrepreneurs, entrepreneurs and change agents



Displayed on the Notice Board

MBA Programme Outcomes (POs)

At the end of the MBA programme the learner will possess the

1. Generic and Domain Knowledge - Ability to articulate, illustrate, analyze, synthesize and apply the knowledge of principles and frameworks of management and allied domains to the solutions of real-world complex business issues
2. Problem Solving & Innovation - Ability to Identify, formulate and provide innovative solution frameworks to real world complex business and social problems by systematically applying modern quantitative and qualitative problem solving tools and techniques.
3. Critical Thinking - Ability to conduct investigation of multidimensional business problems using research based knowledge and research methods to arrive at data driven decisions
4. Effective Communication - Ability to effectively communicate in cross-cultural settings, in technology mediated environments, especially in the business context and with society at large
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9. Social Responsiveness and Ethics - Ability to exhibit a broad appreciation of the ethical and value underpinnings of managerial choices in a political, cross-cultural, globalized, digitized, socio-economic environment and distinguish between ethical and unethical behaviors & act with integrity.
10. Life Long Learning – Ability to operate independently in new environment, acquire new knowledge and skills and assimilate them into the internalized knowledge and skills.



Displayed on the Notice Board

MBA Programme Specific Outcomes (PSOs)

It is expected that Institutes define the PSOs for each specialization / major-minor combination. PSOs shall also vary based upon the customized combination of Generic Core, Generic Elective, Subject Core, Subject Elective, Foundation, Enrichment & Alternative Study Credit Courses that they offer.

A handwritten signature in blue ink, appearing to be 'Ame'.

**DIRECTOR
IIMHRD (W)
PUNE**



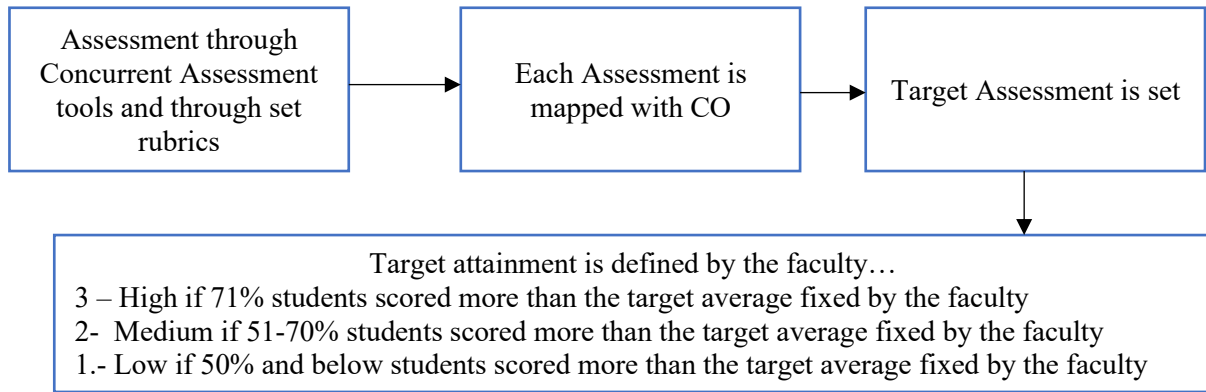


2.6.2: Attainment of POs and COs are evaluated.

SN	Details
1	Process of CO Evaluation
2	Assessment Tools
3	Process of gathering data and PO Evaluation @IIMHRD
4	Rubrics & CCE Components
5	Sample PO CO Attainment of one subject

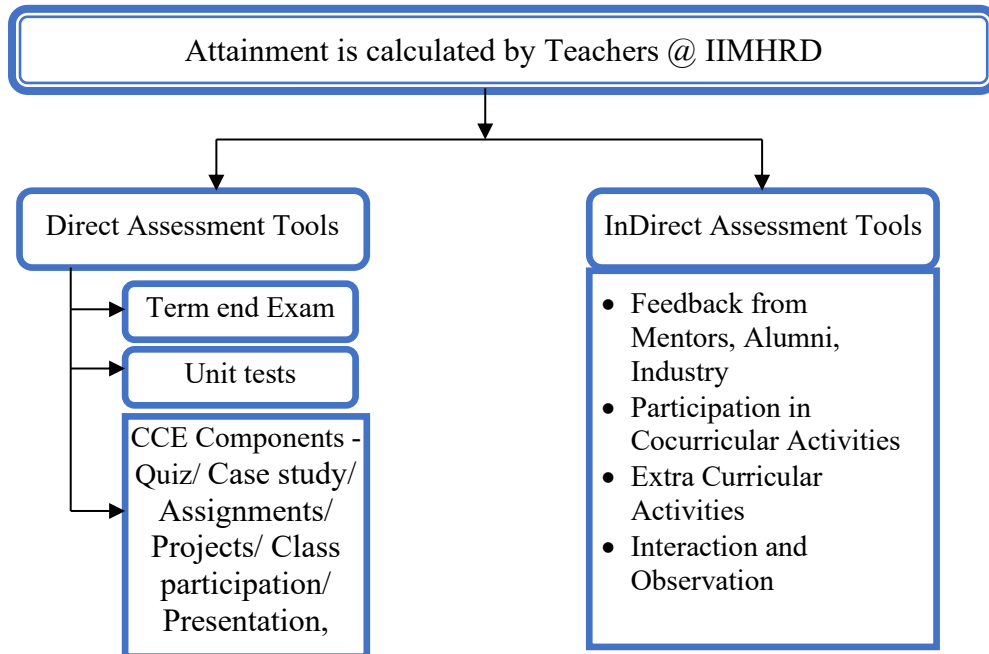


Process for evaluation of CO



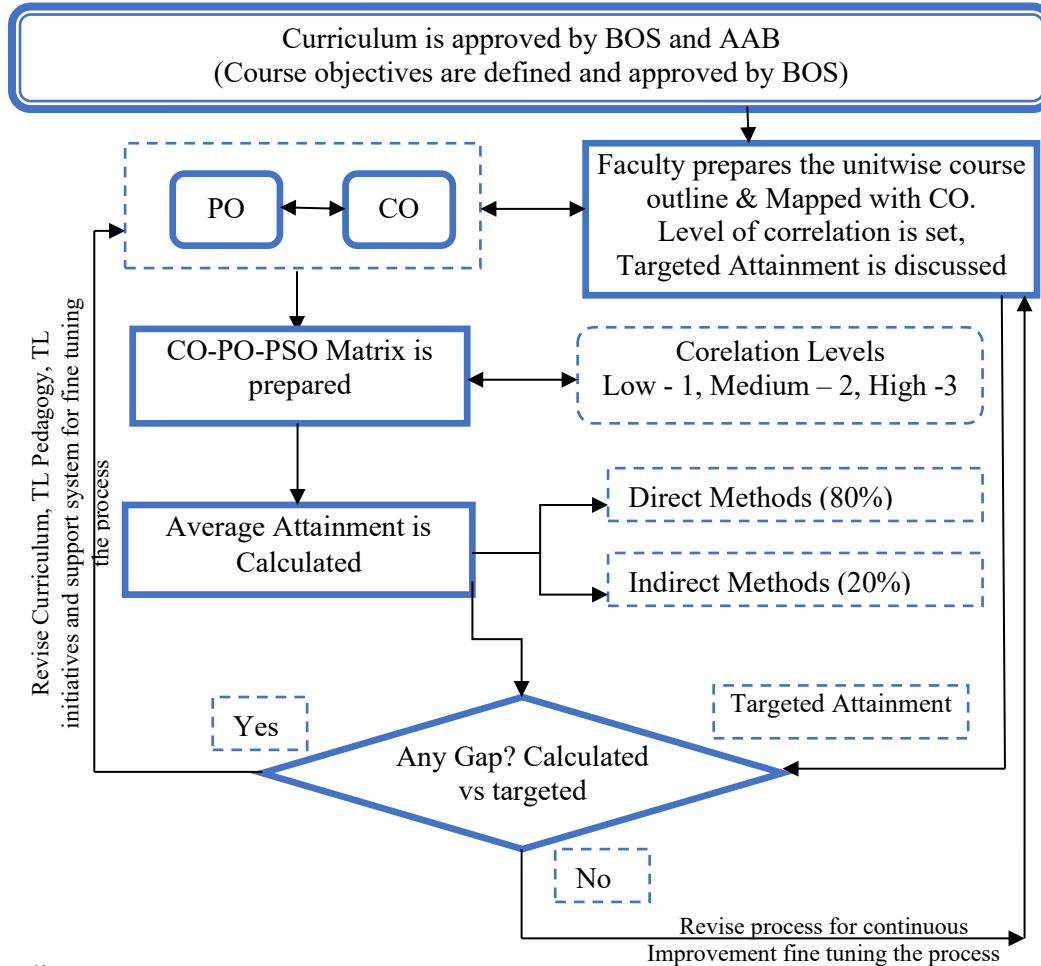
CO4									
CO5									
CO6									

Assessment Tools





Process of gathering data and PO Evaluation @IIMHRD



Indirect Assessment Measures

Participation in Curricular Activities	Participation in Extra Curricular Activities	Participation in Social Activities	Feedback from Mentor/ Employer
<ul style="list-style-type: none"> • Class room participation • Academic submissions • Industry visits • Involvement in academic activities 	<ul style="list-style-type: none"> • Prticipatin in Vista, • Participation in Manthan, • Involvement in Instituional activities 	<ul style="list-style-type: none"> • Involvement and participation in Rotract club, Student council and Institute level committess 	<ul style="list-style-type: none"> • Feedback from Mentors • Feedback from Employer/ Alumni • Feedback from Faculty

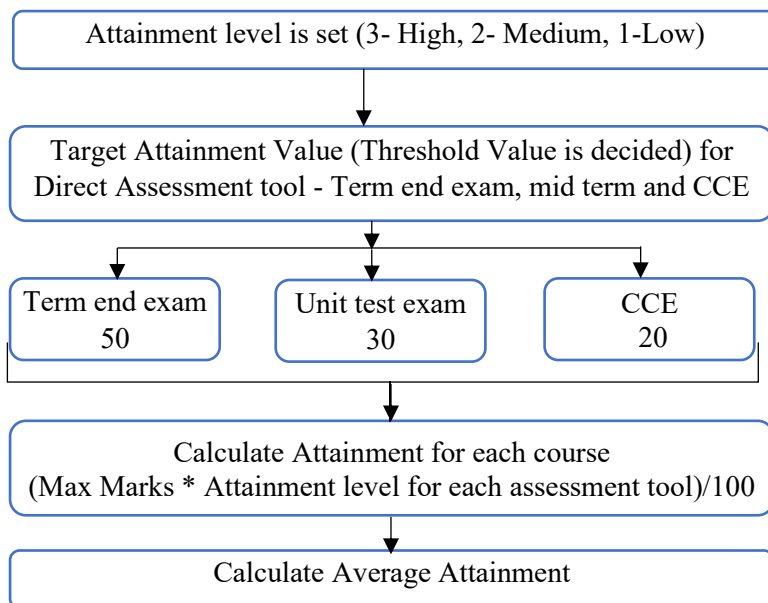
Assessment of POs/PSOs

Attainment of POs/PSOs is done by adapting following evaluation process: -

- Termend Exam is conducted of 50 marks. Question paper is set by the faculty considering the defined COs.
- Concurrent Continuous Evaluation is divided into various components – unit test and class activities and participations.
- Some class activities are of 30 marks and some CCE Activities are of 20 marks.
- PO Attainment Level is calculated with combination of Direct and Indirect Assessment tools:

$PO = 80\% (AVG \text{ attainment level by Direct Method By CO attainment level}) + 20\% (AVG \text{ attainment level by Indirect Method - through Feedback from (Students / Alumni / Employers / Faculty / Management) + students participation in events and activities}).$

CO Attainment calculation Process





Sample Course File

IIMHRD (W) Pune											
FACULTY NAME:				Prof. Pooja Karekar							
BRANCH:	MBA							SESSION:	2021-22		
COURSE:	MBA			YEAR:	I			SEMESTER:	I		
SUBJECT:	Digital Business						SUBJECT CODE:	106			
CO - PO ATTAINMENT (Targeted Weightage Mapping Matrix)											
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	ATT
CO1	3	-	-	-	2	1	1	2	-	-	
CO2	2	-	2	-	2	-	-	-	2	-	
CO3	3	-	-	1	3	2	-	-	-	-	
CO4	1	-	1	2	2	-	-	2	-	-	
CO5	-	2	-	-	2	-	-	-	-	-	
CO6	2	-		-	1	-	-	-			
	2.20	2.00	1.50	1.50	2.00	1.50	1.00	2.00	2.00		
AVG						Overall Mapping of Subject				1.74	
CO - PO ATTAINMENT											
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	ATT
CO1	3.00				2.00	1.00	1.00	2.00			1.00
CO2	2.00		2.00		2.00				2.00		1.00
CO3	3.00			1.00	3.00	2.00					1.00
CO4	1.00		1.00	2.00	2.00			2.00			1.00
CO5		2.00			2.00						1.00
CO6	2.00				1.00						1.00

	2.20	2.00	1.50	1.50	2.00	1.50	1.00	2.00	2.00	
AVG					Overall Mapping of Subject					1.74

	Unit1	Unit2	Unit3	Unit4	Unit5
CO1	3	1	1	-	-
CO2	-	2	2	2	2
CO3	-	3	1	-	-
CO4	-	-	3	-	-
CO5	-	-	-	3	-
CO6	-				3
	3.00	2.00	1.75	2.50	2.50

IT IS COMPULSORY TO ENTER THE NAME OF STUDENT

Threshold % for attainment (60%)	35
CO PASSING MARKS OUT OF 100	50

Please fill "AB" for Absent and "UR" for Unregistered candidate(s)

IIMHRD (W) Pune

Faculty Name:	Prof. Pooja Karekar		BRANCH	MBA	SUBJECT	Digital Business			
Course:	MBA	YEAR	I	SEM	I	SUBJECT CODE	106	SESSION	2021-22

Attainment for Midterm & University Examination

S. No.	Reg. No.	Name of Student	CCE Assessment						Internal Exam						SPPU	MM	CO1	CO2	CO3	CO4	CO5	CO6	ΣCO					
			CO1	CO2	CO3	CO4	CO5	CO6	CO1	CO2	CO3	CO4	CO5	CO6														
		CO WISE MAXIMUM MARKS	10	10	10	10	10	5	5	10	10	10	10	5	5	100	100	100	100	100	100	100	100	100	100	100		
1		SHINDE SUVASINI SHIVRAM	8.00	8.00	7.00	8.00	8.00	4.00	4.00	8.00	7.00	8.00	8.00	8.00	4.00	80.00	75.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	78.00
2		PALLAVI SADASHIV CHAVHAN	7.00	8.00	7.00	8.00	3.00	4.00	8.00	8.00	8.00	7.00	8.00	3.00	75.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	73.00
3		SHRAVANI KISHOR CHUTKE	7.00	8.00	8.00	8.00	4.00	4.00	8.00	9.00	8.00	8.00	8.00	4.00	75.00	85.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00
4		PRIYA ARUN PEDNEKAR	7.00	8.00	8.00	8.00	3.00	3.00	8.00	8.00	8.00	8.00	8.00	4.00	75.00	80.00	80.00	80.00	85.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	78.00
5		AVANTI BHAGWAT PARATE	8.00	8.00	8.00	9.00	4.00	4.00	8.00	9.00	8.00	8.00	8.00	4.00	80.00	85.00	80.00	85.00	80.00	85.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	82.00
6		BHAIP SHIWETA BHIVA	8.00	9.00	8.00	8.00	4.00	4.00	8.00	8.00	8.00	9.00	8.00	4.00	80.00	85.00	85.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	82.00
7		BIRHADE PRANOTI MAHENDRA	8.00	8.00	8.00	8.00	4.00	4.00	7.00	8.00	8.00	8.00	4.00	44	75.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	79.00
8		GUNJAN SANJAY SHINDE	8.00	8.00	8.00	8.00	4.00	4.00	8.00	8.00	8.00	8.00	4.00	48	85.00	85.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	82.00
9		HULAWALE SONAL SURESH	8.00	8.00	9.00	8.00	4.00	4.00	9.00	8.00	9.00	9.00	4.00	45	85.00	80.00	90.00	90.00	85.00	85.00	80.00	85.00	80.00	80.00	80.00	80.00	80.00	84.00
10		JADHAV TEJAL ANANT	8.00	8.00	7.00	7.00	4.00	4.00	8.00	9.00	8.00	8.00	7.00	50	80.00	85.00	80.00	75.00	80.00	70.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	78.00
11		JAGDALE JAYSHRI BHARAT	8.00	8.00	8.00	8.00	4.00	4.00	8.00	8.00	8.00	8.00	4.00	48	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00
12		MADHUMATI PRAKASH TELANGE	7.00	8.00	7.00	9.00	4.00	4.00	8.00	9.00	9.00	9.00	4.00	44	75.00	85.00	80.00	80.00	90.00	90.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	82.00
13		MINAL SUBHASH LOHE	8.00	7.00	7.00	8.00	4.00	4.00	8.00	8.00	8.00	8.00	4.00	49	80.00	75.00	80.00	75.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	78.00
14		MONA MURLIDHAR DHOKE	9.00	8.00	8.00	8.00	4.00	4.00	7.00	7.00	7.00	8.00	4.00	44	80.00	75.00	80.00	80.00	85.00	85.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00
15		NEMADE DEEPAI KISHOR	8.00	9.00	7.00	4.00	4.00	4.00	7.00	7.00	7.00	7.00	4.00	24	85.00	80.00	70.00	70.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00	74.00
16		RACHKAR RUTUJA SHIVAJI	6.00	7.00	8.00	7.00	3.00	3.00	6.00	6.00	6.00	6.00	4.00	21	60.00	65.00	75.00	75.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	68.00
17		SAINDANE KOMAL SAMBHAJI	8.00	7.00	6.00	6.00	4.00	4.00	9.00	9.00	9.00	9.00	4.00	21	85.00	80.00	75.00	75.00	80.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	78.00	
18		SAKSHI SATYANARAYAN KONDAWAT	7.00	7.00	8.00	7.00	3.00	4.00	7.00	7.00	8.00	8.00	8.00	3.00	23	70.00	70.00	80.00	75.00	80.00	75.00	75.00	75.00	60.00	60.00	70.00	71.00	

19	SAKSHI SHINDE	9.00	9.00	8.00	4.00	4.00	8.00	9.00	9.00	9.00	4.00	4.00	4.00	44	85.00	90.00	90.00	85.00	80.00	80.00	80.00	86.00
20	SUCHITA NARENDRA SHELKE	8.00	7.00	8.00	4.00	4.00	7.00	8.00	8.00	9.00	4.00	4.00	4.00	44	75.00	70.00	80.00	85.00	80.00	80.00	80.00	78.00
21	THOKALE PRIYANKA RAMBHAU	8.00	8.00	8.00	4.00	3.00	8.00	8.00	8.00	8.00	4.00	4.00	3.5	35	80.00	80.00	80.00	85.00	80.00	70.00	80.00	81.00
22	VAISHNAVI RAJESH RATHOD	9.00	9.00	9.00	4.00	4.00	8.00	8.00	8.00	8.00	4.00	4.00	4.7	47	85.00	85.00	85.00	85.00	80.00	80.00	80.00	84.00
23	VAISHNAVI SANJAY PUNSE	8.00	9.00	9.00	4.00	4.00	9.00	8.00	9.00	9.00	3.00	3.00	4.4	44	85.00	85.00	90.00	90.00	70.00	70.00	80.00	84.00
24	AAKANKSHA GAJANAN NISHITKAR	8.00	9.00	8.00	4.00	4.00	8.00	8.00	8.00	8.00	4.00	4.00	4.6	46	80.00	85.00	80.00	80.00	80.00	80.00	80.00	82.00
25	APURVA PRAKASH INGOLE	9.00	8.00	8.00	4.00	4.00	8.00	8.00	8.00	8.00	4.00	3.00	4.2	42	85.00	80.00	80.00	80.00	80.00	70.00	80.00	81.00
26	BHARGAVI RAVINDRA AMBULE	7.00	9.00	8.00	4.00	4.00	8.00	9.00	9.00	8.00	4.00	4.00	4.7	47	75.00	90.00	85.00	80.00	80.00	80.00	80.00	82.00
27	DESAI MANISHA MAROTI	8.00	7.00	8.00	4.00	4.00	8.00	8.00	8.00	8.00	3.00	3.00	4.5	45	80.00	75.00	80.00	75.00	70.00	70.00	80.00	76.00
28	GAIKWAD GAYATRI MAHARSHI	7.00	8.00	8.00	4.00	4.00	6.00	7.00	8.00	8.00	4.00	4.00	4.3	43	65.00	75.00	80.00	80.00	80.00	80.00	80.00	76.00
29	KATARIA NEETU MANGALSINGH	8.00	9.00	9.00	4.00	4.00	7.00	8.00	8.00	8.00	4.00	4.00	4.0	40	75.00	85.00	85.00	85.00	80.00	80.00	80.00	82.00
30	KHOPADE KRUTIKA MURLIDHAR	7.00	8.00	7.00	4.00	4.00	7.00	7.00	8.00	8.00	4.00	4.00	4.5	45	70.00	75.00	75.00	80.00	80.00	80.00	80.00	76.00
31	MADIA JANVI HIREN	8.00	8.00	8.00	4.00	4.00	8.00	8.00	8.00	8.00	4.00	4.00	4.3	43	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00
32	MATEY TARISHI KISHOR	8.00	8.00	8.00	4.00	4.00	8.00	8.00	8.00	8.00	4.00	4.00	4.1	41	80.00	80.00	80.00	80.00	80.00	80.00	80.00	80.00
33	PAWAR KRANTI SANJAY	9.00	8.00	8.00	4.00	4.00	9.00	8.00	8.00	8.00	4.00	3.00	4.1	41	90.00	80.00	80.00	75.00	80.00	70.00	80.00	81.00
34	PRACHEE KISHOR YETRE	7.00	8.00	7.00	4.00	3.00	8.00	8.00	8.00	7.00	3.00	3.00	4.8	48	75.00	80.00	75.00	75.00	70.00	60.00	80.00	75.00
35	PRADNYA PRATAP MAGDUM	8.00	8.00	8.00	4.00	4.00	9.00	9.00	8.00	8.00	4.00	4.00	4.0	40	85.00	85.00	80.00	80.00	80.00	80.00	80.00	82.00
36	PRATIKSHA PRASAD KARPE	9.00	8.00	9.00	4.00	4.00	9.00	8.00	9.00	9.00	4.00	4.00	4.2	42	90.00	80.00	90.00	80.00	80.00	80.00	80.00	84.00
37	SHREYA PRASHANT KULKARNI	9.00	9.00	7.00	3.00	3.00	8.00	8.00	8.00	7.00	4.00	4.00	4.8	48	85.00	80.00	85.00	70.00	70.00	70.00	80.00	78.00
38	SHRUTI DHANRAJ BHINGARE	9.00	9.00	9.00	4.00	4.00	7.00	9.00	9.00	9.00	4.00	4.00	4.4	44	80.00	90.00	90.00	90.00	80.00	80.00	80.00	86.00
39	TANDLE SHREYA HANMANTRAO	9.00	7.00	9.00	4.00	4.00	9.00	9.00	9.00	9.00	3.00	3.00	4.7	47	90.00	90.00	80.00	90.00	70.00	70.00	80.00	84.00
40	UBHE SANIKA SUNIL	8.00	7.00	8.00	4.00	4.00	7.00	9.00	7.00	8.00	4.00	4.00	4.4	44	75.00	80.00	75.00	80.00	80.00	80.00	80.00	78.00
41	UGALE SIDDHI AJAY	8.00	8.00	8.00	4.00	4.00	8.00	9.00	8.00	8.00	4.00	4.00	4.3	43	80.00	85.00	80.00	85.00	80.00	80.00	80.00	82.00
42	VARTIKA TIWARI	7.00	7.00	7.00	4.00	4.00	9.00	9.00	8.00	8.00	4.00	4.00	4.8	48	80.00	80.00	75.00	75.00	80.00	80.00	80.00	78.00
43	AFRE VIDHI BHATU	9.00	7.00	9.00	4.00	4.00	7.00	8.00	8.00	9.00	4.00	4.00	4.7	47	90.00	75.00	85.00	80.00	80.00	80.00	80.00	82.00
44	AISHWARYA CHHOTU LOHAR	8.00	7.00	8.00	4.00	4.00	7.00	8.00	8.00	8.00	4.00	3.00	4.3	43	75.00	75.00	80.00	75.00	80.00	70.00	80.00	77.00
45	DUBAKWAD ANUSAYA MAROTI	8.00	8.00	8.00	4.00	4.00	7.00	8.00	8.00	8.00	4.00	4.00	3.6	36	75.00	80.00	80.00	75.00	80.00	80.00	80.00	78.00
46	GOUR SAMIKSHA SANJAYSING	7.00	8.00	8.00	4.00	4.00	7.00	8.00	8.00	7.00	4.00	4.00	4.4	44	75.00	80.00	80.00	75.00	80.00	80.00	80.00	78.00



Session Plan -2023-24 Term I

Session: - 2023 - 2024

Semester: - I

w. e. f.: -28/08/2023

Year: -MBA I, Sem I

Course Code: GE-UL-01 (107)

Course Name: Management Fundamental

No. of Lect. per Weeks: 02

Faculty In charge: -Dr. Aruna Deoskar

Credit Scheme			Evaluation Scheme				
Lecture	Practical	Credit	Internal			External	Total
			Written	Practical	Tutorial		
2 Hrs./Week		2	-	-	-	50	50

Course Description:

Course Objectives:

1. To understand the Organization structure and Management functionalities.

Course Outcomes: Student will be able to

CO#	Cognitive Ability	Course Outcome
CO1	Remembering	ENUMERATE various managerial competencies and approaches to management.
CO2	Understanding	EXPLAIN the role and need of Planning, Organizing, Decision Making and Controlling.
CO3	Applying	MAKE USE OF the principles of goal setting and planning for simple as well as complex tasks and small projects
CO4	Analyzing	COMPARE and CONTRAST various organizational structures of variety of business and not-for-profit entities in a <u>real world</u> context.
CO5	Evaluating	BUILD a list of the <u>decision making</u> criteria used by practicing managers, leaders and entrepreneurs in routine and non-routine decision making situations and EVALUATE and EXPLAIN the same
CO6	Creating	FORMULATE and DISCUSS a basic controlling model in a <u>real life</u> business, startup and not-for-profit organizational context

Course References Books:



Session Plan -2023-24 Term I

Session: - 2023 - 2024

Semester: - I

w. e. f.:-28/08/2023

Year: -MBA I, Sem I

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Lect. No.	Scheduled Date	Sub Topics to be Covered	Reference to Text Books
Unit –I Basic Concept:			
1.	29/08/2023	Meaning and Definition, The need, scope and process of Management Basic Concepts: Manager,	Using PPT, board,
2.	31/08/2023	Managing, Workplace, Organization, Management Functions, Managerial functions	
3.	04/09/2023	Managerial levels/Hierarchy, Mintzberg’s Managerial Roles, The Universality of Management, Managerial Skills;	
4.	7/9/2023	Approaches to Management, Social responsibility of management. Theory X, Y, Z	
Concurrent Evaluation Component with date: 4/09/2023 Assignment			
Unit 2: Planning:			
5.	8/9/2023	Concept, need, nature, SMART Goal	Using PPT, board,
6.	11/9/2023	Management By Objectives (MBO) - Process of MBO - Benefits of MBO, Planning and Performance,	
7.	12/9/2023	Goals and Plans, Types of Goals, Types of Plans, Setting Goals and Developing Plans,	
8.	14/9/2023	Approaches to Setting Goals, Developing Plans,	
9.	18/9/2023	Approaches to Planning, Planning Effectively in Dynamic Environments	
Concurrent Evaluation Components: Assignment 13/9/2023			
Unit 3 Organizing			
10.	20/9/2023	Organization, Organizing, Organizational Structures, Principles of Work <u>Specialization</u> , Departmentalization	Using PPT, board, Class room Activity
11.	21/9/2023	Chain of Command, Span of Control, Centralization and Decentralization, Formalization. Mechanistic and Organic Structures,	
12.	25/9/2023	Factors Affecting Structural Choice - Strategy, Size, Technology, Environmental Uncertainty	
13.	26/9/2023	Simple Structure, Functional Structure, Divisional Structure, Matrix Structure	
14.	3/10/2023	Team Structures, Project Structure, Adaptive	



		Organizations – Boundary less Organization	
15.	4/10/2023	Virtual Organizations, Learning Organization, Flexi Work, Tele-working, Global Organizations	
Concurrent Evaluation Components: Open Book Test		Date: 27/9/2023	
Unit 4 Decision Making			
16.	6/10/2023	Decision Making importance and <u>decision making</u> Process.	Using PPT, board, Presentation, Class room Activity
17.	9/10/2023	Evaluation criteria, Alternatives and making decisions, Intuition based <u>decision</u> , Evidence based decision, Rationality, Bounded Rationality type decisions	
18.	10/10/2023		
19.	11/10/2023	Types of Management decisions, Quantitative approach, Environmental Approach, System Approach, Ethical Approach, Intuitive Approach, Case Study Approach	
20.	12/10/2023		
21.	13/10/2023	Linear–Nonlinear Thinking Style Profile, Decision-Making Biases and Errors. Effective Decision	
22.	14/10/2023	Effective <u>decision making</u> styles, parameters affecting effective decisions	
23.	16/10/23	Decision environment, Timing of decision, Effective communication of Decision, Participation in decision Making-Implementation of decision.	
24.	17/10/23	Case study discussion on Decision	
Concurrent Evaluation Components: Presentation		Date: 18/10/2023	
Unit 5 Controlling			
25.	19/10/23	Controlling concept, definition, need and importance of controlling in organization	Using PPT, board, Class room Activity Case Study
26.	20/10/23	Controlling process	
27.	23/10/23	Managerial decisions in controlling process, Feed-forward / Concurrent / Feedback Controls. Financial Controls, Information Controls,	
28.	25/10/23		
29.	27/10/23	What is benchmarking, Benchmarking of Best Practices	
Concurrent Evaluation Components: MCQs		Date: 29/10/2023	



Unit-wise CO Mapping

	Unit 1	Unit 2	Unit 3	Unit 4	Unit 5
CO1	√				
CO2		√	√	√	√
CO3		√			
CO4			√		
CO5				√	
CO6					√

Rubrics for Management Fundamental Assessment

CCE + End term Exam + External
(50 Marks) (50 Marks) (50 Marks)

Q1	Remember	Basic concept	10
Q2	Understand	Explanation	10
Q3	Apply	Application	10
Q4	Analyze	Analysis	10
Q5	Evaluate	Evaluation and create a model	10
	Create		

CO - PO Weightage

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10
CO1	2	-	-	-	2	1	1	1	-	-
CO2	3	-	-	-	2	-	-	-	-	-
CO3	3	-	-	-	3	1	-	-	-	-
CO4	3	-	-	-	2	-	-	1	-	-
CO5	2	2	-	-	2	-	-	-	-	-
CO6	3	-		-	2	-	-	-		

Unit-wise Concurrent Evaluation Mapping

Sr.no	Type	Unit	CO	Level	Date	Marks
1.	Assignment 1	1	CO1	Remember	4/9/2023	10
2.	Assignment 2	1,2	CO2	Understand	13/9/2023	10
3.	Class test	3	CO3	Apply	27/9/2023	10
4.	Open book test	2,3	CO4	Analyze	18/10/23	10
5.	Presentation Assignment	4,5	CO5	Evaluate	29/10/23	5
6.	Assignment and MCQ	3,4	CO6	Create	29/10/23	5
7.	End Term Test	All	All	-		50